



FALL ESTIMATING WORKSHOP

Monday and Tuesday, December 11-12th -
Moberly, Missouri

MLA will be conducting an Advanced Estimating and Residential Material Takeoff Workshop, December 11-12, 2017, at the Mid-Am Building Supply office in, Moberly, Missouri.

In today's highly competitive market, the success of a material supplier relies heavily on the ability to generate quick and accurate estimates. The ability to estimate the material costs of a project is an essential skill for those in the lumber business. This class emphasizes the basic skills needed in estimating material costs.

Whether estimates are being generated by hand or by computer, there are basic principles that must be understood to produce a quality takeoff. The basic math of quantity takeoff methods dealing with length, area and volume and the basic business math of calculating the costs for material profit margin, add-ons, and discounts are some of these essential basics. The class will use residential, small commercial, and agricultural plan sets as examples and projects.

Day 1 - Residential Material Take-Off

- ❖ Floor Framing
- ❖ Wall Construction
- ❖ Roof System
- ❖ Siding & Exterior Trim
- ❖ Insulation & Wallboard
- ❖ Doors, Window and Millwork

Day 2 - Advance Residential Material Takeoff

- ❖ Irregular floor and roof layouts
- ❖ Intersecting roof lines with over-framing
- ❖ Stick-framed roofs including hip, valley and jack rafters
- ❖ Multi-pitched roofs
- ❖ Vaulted walls and ceilings, rake framing

Who Should Attend: Contractor sales/estimating staff, inside support, management personnel, or anyone involved in reading blueprints. It is especially useful to those required to understand more difficult residential construction and those that need additional training reading blueprints.

Registration Fees:

Members: \$395 for one person - \$355 each for two or more from same company

Nonmembers: \$595 for first person - \$545 for two or more from same company

Fees include lunch, breaks and handout materials.

Don't delay - \$50 surcharge added after December 1st.

Where and When:

December 11-12th - Mid-Am Building Supply, 1615 Omar Bradley Drive, Moberly, MO 65270. Visit our website at www.themla.com for more information.

For room reservations, call the Comfort Inn & Suites - Moberly at 660-269-9700. MLA has a special rate of \$98.10 for single or double occupancy. *Reservations must be made by Sunday, November 26, and callers must reference "MLA" to get this special rate. The rate includes free hot breakfast, free Wi-Fi, and other amenities.*

The program will be held at Mid-Am Building Supply office building. Classes begin at 9:00 a.m. both days and end at 3:00 p.m. Attendees must bring a handheld calculator and pencils. Reference manual and other materials will be provided.

Instructor: Casey Voorhees, Western Building Materials Association

Casey Voorhees is the Executive Director for the Western Building Materials Association. He has taught this program across the country for many LBM associations. With over 20 years' experience leading the program, Casey understands the skills needed to provide your customers with an accurate take-off and good customer service.

Registration Form

Member status: MLA Member Nonmember

Company _____

Contact _____ Email _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax: _____

Registrants: (If registering more than two people, please make copies.)

1. _____ Cell phone # _____

2. _____ Cell phone # _____

Payment method:

Check enclosed payable to Mid-America Lumbermens Assn.

Charge to credit card: MasterCard Visa Billing Zip code _____

Credit card # _____ Exp. Date _____

Amount to be charged: \$ _____ Security code _____ (3-digit code on back of card)

Cardholder name _____ Authorized signature _____

Return by mail or fax to: 816-561-1249

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